Course:	Demo and Delivery Week
Language:	Class delivered in English with a Spanish speaking facilitator for assistance.
Class Dates and Times:	Monday, September 28 & Friday, October 2 9:00 a.m. – 1:30 p.m. Central Daylight Time (CDT) Tuesday, September 29 – Thursday, October 1 9:00 a.m. – 12:00 p.m. CDT Demo Focused Content 1:00 p.m. – 4:00 p.m. CDT Delivery Focused Content
Focus Region:	This class is primarily aimed at Partners based in Mexico and Columbia.
Agenda:	On day 1 and 5, our Demo & Delivery content will be combined. On days 2-4, the earlier sessions are demo focused and the afternoon sessions are delivery focused. **Day 1 (Combined):** SuiteSuccess Motion and NetSuite Go to Market **Day 5 (Combined):** Hands on Presentation, Training and Launch, What's Next in the Learning Journey.
Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details). However, if you completed any of the training courses in in the pre-work curriculum previously, please notify partnerenablement@netsuite.com.
Pre-Class Check-in Session	**It is mandatory that each attendee join a pre-class check-in session**, to ensure you are fully prepared for your class. In the session your class facilitators will: • Confirm which track or tracks you plan to attend • Review Zoom features that will be used for the class delivery • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work
Zoom Invitation	Watch your inbox for Zoom invitations: • Check-In session invitation will be sent approximately two weeks before class • Class invitation will be sent after Check-in session • Please note that the Zoom meeting will be open 15 minutes in advance of the official start time should you wish to test your Zoom settings and get comfortable ahead of the class start.

	Demo Track:	**Delivery Track:**
Day 2	Demo Best Practices	Scoping and Bundle Deployment
Day 3	Process Flows	Configuration Approach
Day 4	Demo Excellence and Technical	Client Acceptance

Webcam	A webcam is not mandatory, but it is recommended! At certain points, the Facilitators will invite attendees to use their webcams such as at the beginning of each class and during the wrap-up portions at the end of each day.