Course:	SuiteWeek
Language:	English
Class Dates and Times:	Monday, August 17th – Friday, August 21st 8am – 2pm British Summer Time 9am – 3pm Central European Time 12pm – 6pm Dubai Time
Focus Region:	This class is reserved for Partners based in EMEA.
Agenda:	SuiteWeek is tailored for rapid onboarding of Sales and Business Development new-to-NetSuite resources. Attendees will learn messaging, industry & product knowledge, skills, go-to-market strategy, systems excellence and will go through a simulated sales cycle. This active, hands-on training will educate partner practitioners the best methods to be successful in selling NetSuite to prospects and customers.
Pre-work	You must complete the required pre-work in the Learning Portal before attending class (refer to your class confirmation email for details). However, if you completed any of the training courses in in the pre-work curriculum previously, please notify partnerenablement@netsuite.com.
Pre-Class Check-in Session	**It is mandatory that each attendee join a pre-class check-in session**, to ensure you are fully prepared for your class. In the session your class facilitators will: • Review Zoom features that will be used for the class delivery • Ensure that you have access to all the resources and tools you will need for the class • Answer any questions you may have about the pre-work
Zoom Invitation	Watch your inbox for Zoom invitations: • Check-In session invitation will be sent approximately two weeks before class • Class invitation will be sent after Check-in session
Webcam	A webcam is not mandatory, but it is recommended! At certain points, the Facilitators will invite attendees to use their webcams such as at the beginning of each class and during the wrap-up portions at the end of each day.