



# Customer Learning Cloud Support Pass Courses

**NetSuite Training**

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## Courses By Hours

|    | Training Offering  | Duration | Hours    |
|----|--|----------|----------|
| 1  | Advanced PDF/HTML Templates: Customizing Printouts and Emails                      | 2 days   | 16 hours |
| 2  | Advanced Revenue Management Essentials   | ½ day    | 4 hours  |
| 3  | Commerce: Merchandise Hierarchy and Items - English                                | ½ day    | 43 mins  |
| 4  | Commerce: SuitePromotions – Customer Specific Promotions - English                 | ½ day    | 23 mins  |
| 5  | ERP: Fundamentals  | 3 days   | 24 hours |
| 6  | ERP: Fundamentals – Simplified Chinese/Mandarin                                    | 3 days   | 24 hours |
| 7  | Fixed Assets Management Curriculum   | ½ day    | 53 mins  |
| 8  | Inventory and Item Costing   | 1 day    | 8 hours  |
| 9  | Manufacturing: Fundamentals  | 3 days   | 24 hours |
| 10 | Marketing Automation Workshop  | 1 day    | 8 hours  |
| 11 | NetSuite Audit & Control (GRC)   | 3 days   | 24 hours |
| 12 | NetSuite Essentials  | 5 days   | 40 hours |
| 13 | NetSuite OpenAir Essentials  | 3 days   | 24 hours |
| 14 | NetSuite OpenAir Reporting   | 2 days   | 16 hours |
| 15 | NetSuite: Administrator Fundamentals   | 2 days   | 16 hours |
| 16 | NetSuite: Financial Management   | 2 days   | 16 hours |
| 17 | NetSuite Certification: Administrator Exam Preparation                             | 2 days   | 16 hours |
| 18 | NetSuite Certification: ERP Consultant Study Session                               | 2 days   | 16 hours |
| 19 | NetSuite Certification: SuiteCloud Developer I Exam Preparation (SuiteScript 1.0)  | 2 days   | 16 hours |
| 20 | NetSuite Certification: SuiteCloud Developer II Exam Preparation (SuiteScript 2.0) | 2 days   | 16 hours |
| 21 | NetSuite Certification: SuiteFoundation Exam Preparation                           | 2 days   | 16 hours |
| 22 | Nonprofit: Fundamentals  | 3 days   | 24 hours |
| 23 | Oracle NetSuite Planning and Budgeting for Administrators                          | 1 day    | 8 hours  |
| 24 | Retail: Fundamentals   | 3 days   | 24 hours |
| 25 | Sales Force Automation: Fundamentals   | 2 days   | 16 hours |
| 26 | Site Builder: Fundamentals   | 2 days   | 16 hours |
| 27 | Software: Fundamentals   | 3 days   | 24 hours |
| 28 | SRP: Configuring NetSuite for Your Business  | 2 days   | 16 hours |
| 29 | SuiteAnalytics: Advanced Searches  | 2 days   | 16 hours |
| 30 | SuiteAnalytics: Financial Reports and Searches                                     | 2 days   | 16 hours |
| 31 | SuiteAnalytics: Reports and Searches   | 2 days   | 16 hours |
| 32 | SuiteBilling: Fundamentals   | ½ day    | 4 hours  |
| 33 | SuiteCloud: Exploring the NetSuite Platform  | 2 days   | 16 hours |

## Courses By Hours

|    | Training Offering  | Duration                  | Hours   |
|----|--|---------------------------|---|
| 34 | SuiteCloud: SuiteAnalytics Workbook, OSC Sales Workbooks - English | ½ day                     | 50 mins                                       |
| 35 | SuiteCloud: SuiteFlow - English                                    | ½ day                     | 33 mins                                       |
| 36 | SuiteCommerce: Web Store Administration                            | 4 days                    | 32 hours                                      |
| 37 | SuiteCommerce Advanced for Developers                              | 5 days                    | 40 hours                                      |
| 38 | SuiteCommerce InStore: Fundamentals                                | 3 days                    | 24 hours                                      |
| 39 | SuiteFlow: Advanced Workflows                                      | 3 days                    | 24 hours                                      |
| 40 | SuiteFlow: Workflow Fundamentals                                   | 2 days                    | 16 hours                                      |
| 41 | SuitePeople: Fundamentals  | ½ day                     | 4 hours                                       |
| 42 | SuiteScript 1.0: Extend NetSuite with JavaScript                   | 5 days                    | 40 hours                                      |
| 43 | SuiteScript 2.0 for Experienced SuiteScript Developers             | 2 days                    | 16 hours                                      |
| 44 | SuiteScript 2.0: Custom User Interface Development                 | 2 days                    | 16 hours                                      |
| 45 | SuiteScript 2.0: Extend NetSuite with JavaScript                   | 5 days                    | 40 hours                                      |
| 46 | SuiteTalk: Integrate Your Applications                             | 5 days                    | 40 hours                                      |
| 47 | Using Accounts Payable (AP)  | ½ day                     | 4 hours                                       |
| 48 | Using Accounts Receivable (AR)                                     | ½ day                     | 4 hours                                       |
| 49 | Using Customer Relationship Management (CRM)                       | ½ day                     | 4 hours                                       |
| 50 | Using General Ledger (GL)  | ½ day                     | 4 hours                                       |
| 51 | Wholesale/Distribution: Fundamentals                               | 3 days                    | 24 hours                                      |
| 52 | WMS: Fundamentals  | 3 days                    | 24 hours                                      |
|    | <b>Course Totals</b>   | <b>112<br/>Total Days</b> | <b>879 Total<br/>Hours, 31<br/>Total Mins</b> |

## Setting Up and Configuring

### [NetSuite Essentials](#)

NetSuite Essentials is the first course you should take to better ensure your implementation success. This course provides the critical information implementation teams need to make intelligent decisions before Go Live and provides a flexible learning environment. Through a series of hands-on exercises, you practice key tasks associated with setting up and enabling preferences for CRM and ERP in NetSuite.

View the [Course Data Sheet](#)

### [NetSuite OpenAir Essentials](#)

Through the NetSuite OpenAir Essentials course, you practice configuring, customizing and maintaining a NetSuite OpenAir account based on specific business requirements. You begin by examining key features and functionality while learning the critical skills needed to set up, plan, and execute projects in OpenAir. By completing a series of hands-on exercises, you learn how to take full advantage of this comprehensive solution to drive on-time and on-budget delivery of your projects!

View the [Course Data Sheet](#)

### [NetSuite Audit & Control \(GRC\)](#)

In this course you will explore key concepts and features for setting and monitoring access management, change management, and financial controls within NetSuite. Through a series of instructor-led lectures and self-paced topics, you will learn how to set controls and gather audit information in NetSuite.

View the [Course Data Sheet](#)

### [Oracle NetSuite Planning and Budgeting for Administrators](#)

This one-day course includes video tutorials illustrating how to build and configure the system and how to enter data. You can select which tutorials to watch for just-in-time training or you can complete all the tutorials for a comprehensive training experience.

View the [Course Data Sheet](#)

## Managing and Maintaining

### [NetSuite: Administrator Fundamentals](#)

This course is a must for any newly-hired or self-taught NetSuite Administrators! Administrator Fundamentals examines key administrator tasks and responsibilities to provide the foundational knowledge needed to tailor, maintain, and optimize NetSuite for your users' business needs. Through a series real-life scenarios and hands-on exercises, you learn how to manage a NetSuite account like a pro.

View the [Course Data Sheet](#)

## Accounting and Finance

### [Fixed Assets Management Curriculum](#)

Introduction to the automated management of fixed assets, depreciation, revaluation, and retirement.

### [NetSuite: Financial Management](#)

Do you want to learn how to use NetSuite's comprehensive financial management capabilities to go beyond traditional accounting? In the NetSuite: Financial Management you learn how to use NetSuite's ERP features and capabilities to control expenses, accelerate your financial close and ensure complete real-time visibility into the financial performance of your business.

View the [Course Data Sheet](#)

### [Advanced Revenue Management Essentials](#)

Do you need to learn Advanced Revenue Management (ARM) or Revenue Management (RM) processes and tasks? This course introduces the essential concepts of Advanced Revenue Management to help you accurately schedule, calculate and report on revenue whether you sell products, services or both.

View the [Course Data Sheet](#)

### [Using Accounts Payable \(AP\)](#)

This course includes 26 video tutorials of about 10 minutes each. Each tutorial illustrates how to complete a specific AP task in NetSuite. You can select which tutorials to watch for just-in-time training or you can complete all of the tutorials for a comprehensive training experience. Expert NetSuite instructors walk you through each AP process step-by-step. Along the way, recommended tips, best practices, and key points are shared to make sure you use NetSuite most effectively.

View the [Course Data Sheet](#)

### [Using Accounts Receivable \(AR\)](#)

This course includes 23 video tutorials, each about 10 minutes in length. Each tutorial illustrates how to complete a specific AR task in NetSuite. You can select which tutorials to watch for just-in-time training or you can complete all of the tutorials for a comprehensive training experience. Expert NetSuite instructors walk you through each AR process step-by-step. Along the way, recommended tips, best practices, and key points are shared to make sure you use NetSuite most effectively.

View the [Course Data Sheet](#)

### [Using General Ledger \(GL\)](#)

This course includes 31 video tutorials, with an average duration of 7 minutes each, illustrating how to complete a specific GL task in NetSuite. You can select which tutorials to watch for just-in-time training or you can complete all the tutorials for a comprehensive training experience.

View the [Course Data Sheet](#)

## Managing Items and Inventory

### [Inventory and Item Costing](#)

Inventory Item Costing introduces you to the essential concepts of NetSuite inventory items and item costing methods, and then teaches you the critical skills needed to track the total value of your assets, so you can calculate your profits more accurately. By the end of this course, you will know how the NetSuite costing engine works with various costing methods and inventory item types.

View the [Course Data Sheet](#)

## Marketing and Sales Automation

### [Sales Force Automation: Fundamentals](#)

This course introduces you to the essential concepts of NetSuite SFA features and capabilities and teaches you the critical skills needed to setup, plan, and execute sales operations in NetSuite. This two-day course begins with a “big picture” overview and demonstrations of core functionality and capabilities to introduce you to NetSuite SFA and Customer Relationship Management (CRM).

View the [Course Data Sheet](#)

### [Marketing Automation Workshop](#)

Making the most of marketing automation requires using the right tools to successfully attract and keep customers. In the Marketing Automation Workshop, you work to set up Marketing Automation features and preferences, creating and managing a multi-channel campaign, and design email templates. You will learn to create online lead generating forms; import leads; identify opportunities with Upsell Manager; use workflows to support lead nurturing; and more.

View the [Course Data Sheet](#)

### [Using Customer Relationship Management \(CRM\)](#)

This course includes 27 video tutorials, with an average duration of 7 minutes each, illustrating how to complete a specific CRM task in NetSuite. You can select which tutorials to watch for just-in-time training or you can complete all the tutorials for a comprehensive training experience.

View the [Course Data Sheet](#)

## Analyzing Data and Running Reports

### [NetSuite OpenAir Reporting](#)

NetSuite OpenAir Reporting is geared towards administrators, managers and super-users, who are new or experienced OpenAir users. Through a series of instructor-led and self-paced topics, this course introduces reporting modules and builds upon the methods for creating and managing robust reports in OpenAir accounts.

View the [Course Data Sheet](#) and [Schedule](#)



### **[SuiteAnalytics: Reports and Searches](#)**

SuiteAnalytics: Reports and Searches will help you turn your data into knowledge and your knowledge into business strategies that take you where you want to go. Learn how to obtain actionable analysis, enforce business processes, and get real-time views into your company data across sales, marketing, service and fulfillment. (Finance and accounting users who need to create and customize financial reports should take the “SuiteAnalytics: Financial Reports and Searches” course.)

View the [Course Data Sheet](#) and [Schedule](#)

### **[SuiteAnalytics: Financial Reports and Searches](#)**

SuiteAnalytics: Financial Reports and Searches will help you use NetSuite’s real-time reports, saved searches and key performance indicators (KPIs) to get the critical information you need. Learn the tools to unlock your NetSuite data so you can continually monitor the performance of your business. This course is key for NetSuite users who have an accounting or finance job role and want to learn how to create reports, financial statements, saved searches, and KPIs more effectively.

View the [Course Data Sheet](#)

### **[SuiteAnalytics: Advanced Searches v2](#)**

Do you want to take your saved search skills to the next level? SuiteAnalytics: Advanced Searches v2 shows you how to dig deep into your NetSuite data by applying advanced Saved Search functionality to calculate and transform your search results. Acquire the set of skills you need to create complex saved searches that effectively mine your NetSuite data for better business intelligence.

View the [Course Data Sheet](#)

## **Managing Commerce**

### **[Site Builder: Fundamentals](#)**

Site Builder Fundamentals is a two-day course that introduces the essential concepts of NetSuite Site Builder while teaching you how to track and monitor inventory and use a range of merchandising options to drive sales.

View the [Course Data Sheet](#)

### **[SuiteCommerce: Web Store Administration](#)**

In this four-day SuiteCommerce: Web Store Administration course, you will learn how to effectively set up, configure, and manage a SuiteCommerce Standard (SCS) or SuiteCommerce Advanced (SCA) web store by first examining how your backend ERP feature configuration impacts the web store user experience. You will then learn about the benefits of an omni-channel commerce solution and how SuiteCommerce leverages NetSuite’s single, unified platform to provide a seamless, integrated online purchasing experience.

View the [Course Data Sheet](#)

### **[SuiteCommerce Advanced for Developers](#)**

Learn how to create unique and highly customized ecommerce web stores with NetSuite's SuiteCommerce Advanced (SCA) platform using the 2015.2 release of the SuiteCommerce Advanced bundle, Denali R2.

Please Note: This course does NOT support SuiteCommerce (SC). Themes and Extensions are NOT covered.  
View the [Course Data Sheet](#)

### **SuiteCommerce InStore: Fundamentals**

This 3-day course teaches the knowledge and skills necessary to effectively setup, configure and manage a SuiteCommerce InStore (SCIS) site. Through hands-on exercises, you will learn how to configure back-end ERP processes, SCIS custom records and related SCIS site preferences to support typical in-store, point-of-sale use cases.

View the [Course Data Sheet](#)

## **Industry Specific**

### **ERP: Fundamentals**

ERP: Fundamentals examines key administrator tasks and responsibilities to provide the foundational knowledge needed to tailor, maintain and optimize NetSuite for your business. The course begins with a high-level introduction of NetSuite capabilities before turning to the daily setup, configuration, and customization tasks performed by administrators and business process owners.

View the [Course Data Sheet](#)

### **ERP: Fundamentals – Simplified Chinese/Mandarin**

ERP: Fundamentals examines key administrator tasks and responsibilities to provide the foundational knowledge needed to tailor, maintain and optimize NetSuite for your business.

View the [Course Data Sheet](#)

### **Wholesale/Distribution: Fundamentals**

This 3-day course introduces the essential concepts of NetSuite’s Wholesale Distribution (WD) solution while teaching the critical skills needed to set up, plan, and execute business process operations in NetSuite.

View the [Course Data Sheet](#)

### **Software: Fundamentals**

Software: Fundamentals examines key administrator tasks and responsibilities to provide the foundational knowledge needed to tailor, maintain and optimize NetSuite for your business. The course begins with a high-level introduction of NetSuite capabilities before turning to the daily setup, configuration, and customization tasks performed by administrators and business process owners.

View the [Course Data Sheet](#)

### **Retail: Fundamentals**

Retail: Fundamentals examines key administrator tasks and responsibilities to provide the foundational knowledge needed to tailor, maintain and optimize NetSuite for your business. The course begins with a high-level introduction of NetSuite capabilities before turning to the daily setup, configuration, and customization tasks performed by administrators and business process owners.

View the [Course Data Sheet](#)

### **Nonprofit: Fundamentals**

Nonprofit: Fundamentals provides the foundational knowledge needed to tailor, maintain and optimize NetSuite for your organization by examining key administrator tasks and responsibilities. The course begins with a high-level introduction of NetSuite capabilities before turning to the setup, configuration and daily processing tasks performed by administrators and business process owners.

View the [Course Data Sheet](#)

### **Manufacturing: Fundamentals**

This course introduces the essential concepts of NetSuite's Manufacturing solution while teaching the critical skills needed to set up, plan, and execute business process operations in NetSuite.

View the [Course Data Sheet](#)

### **SuitePeople: Fundamentals**

This course introduces the essential concepts of the NetSuite SuitePeople solution. You will explore how to configure NetSuite SuitePeople and use the solution for Human Capital Management.

View the [Course Data Sheet](#)

### **SuiteBilling: Fundamentals**

This course introduces the essential concepts of the NetSuite SuiteBilling feature. You will explore how to configure NetSuite SuiteBilling and use the feature for subscription services and recurring billing.

View the [Course Data Sheet](#)

### **WMS: Fundamentals**

This course introduces the essential concepts of the NetSuite WMS solution. You will explore how to configure NetSuite WMS and use the solution with a RF mobile handheld scanner.

Through system walkthroughs and downloadable quick reference guides, you will learn to replace manual warehouse processes with automation and get real-time access into transactions and inventory movement.

View the [Course Data Sheet](#)

### **SRP: Configuring NetSuite for Your Business**

SRP: Configuring NetSuite for Your Business introduces you to the essential concepts of NetSuite Services Resource Planning (SRP), while teaching you the critical skills needed to set up, plan, and execute projects in NetSuite. Through a series of real-life scenarios and hands-on exercises, you examine core tasks and best practices for planning and collaborating on projects, reducing dependence on resource management spreadsheets, techniques for ensuring projects are completed on time and within budget, and more!

View the [Course Data Sheet](#)

## **Automating Business Processes and Customizing**

### **[Advanced PDF/HTML Templates: Customizing Printouts and Emails](#)**

This course will help you master the customization of NetSuite Advanced PDF/HTML Templates and creation of Scriptable Templates. Don't worry if you're a newbie. You'll start with the basics, such as identifying everything you can do with the WYSIWYG editor of Advanced PDF/HTML Templates. Then you'll explore all you can do in source code editing mode.

View the [Course Data Sheet](#)

### **[SuiteCloud: Exploring the NetSuite Platform](#)**

Are you a new administrator or developer who needs to add customizations to an existing NetSuite account? SuiteCloud: Exploring the NetSuite Platform provides an overview of the NetSuite architecture and all of the SuiteCloud platform tools. By the end of this course, you will have fundamental knowledge of the SuiteCloud platform tools so you can determine how you can satisfy your business requirements for customizing NetSuite applications, building completely new applications, or integrating other applications with NetSuite.

View the [Course Data Sheet](#)

### **[SuiteFlow: Workflow Fundamentals](#)**

With SuiteFlow you can automate custom approval routing, apply validations, send email, create related records, direct the end user to appropriate forms in the user interface, and more. In SuiteFlow: Workflow Fundamentals, you explore key foundational features of SuiteFlow while learning best practices for designing and constructing workflows that automate your business processes.

View the [Course Data Sheet](#)

### **[SuiteFlow: Advanced Workflows](#)**

This 3-day course introduces many of SuiteFlow's advanced capabilities supporting more complex use cases, such as configuring Service Level Agreements (SLAs), incorporating sub-workflows to support sequential and parallel approvals, using Saved Searches in action and transition conditions, altering workflow processing based on changes to related records, updating sublist lines on Transaction records, extending the power of SuiteFlow using SQL and SuiteScript formulas, and improving workflow processing performance.

View the [Course Data Sheet](#)

### **[SuiteScript 2.0: Custom User Interface Development](#)**

This 2-day course teaches experienced SuiteScript 2.0 developers how to create custom UIs with Suitelet, User Event, and Portlet scripts. Learn to build the UI you want, to meet your unique business requirements. Use SuiteScript 2.0 to embed UI objects, custom HTML, and third-party JavaScript libraries into custom UIs, while incorporating best practices to protect your customizations during each NetSuite release.

View the [Course Data Sheet](#)

### **[SuiteScript 2.0: Extend NetSuite with JavaScript](#)**

During this 5-day course, you will learn how to use SuiteScript, a JavaScript-based API, to create flexible business logic. Through best practice discussions and real-life use cases, you will gain hands-on experience building an array of scripts. You will also learn how to use NetSuite's Script Debugger to quickly diagnose and correct problems within your scripts. By the end of this training, you will be able to take full advantage of the SuiteScript 2.0 syntax to create custom functionality, increase user productivity, and improve the performance of your NetSuite application.

View the [Course Data Sheet](#)

### **[SuiteScript 2.0 for Experienced SuiteScript Developers](#)**

This 2-day delta course teaches experienced SuiteScript 1.0 developers how to apply their existing knowledge of User Event, Client, Suitelet, and other script types, so they can write those scripts in the new SuiteScript 2.0 syntax. Along the way, they will also gain experience with new script types such as Map/Reduce, new APIs like the Promise API, as well as creating their own custom modules.

View the [Course Data Sheet](#)

### **[SuiteScript 1.0: Extend NetSuite with JavaScript](#)**

SuiteScript 1.0: Extend NetSuite with JavaScript provides developers the tools know-how and best practices to create and deploy many script types designed to satisfy a variety of business criteria. Students gain hands-on experience building an array of scripts to customize the functionality of NetSuite applications and then use troubleshooting tools to quickly diagnose and correct problems.

View the [Course Data Sheet](#)

## **Integrating Applications**

### **[SuiteTalk: Integrate Your Applications](#)**

This 5-day course provides integration specialists and developers the knowledge to execute web service operations against NetSuite data. Students work with the NetSuite WSDL, analyze SOAP messages, and execute web service operations using either Java or C#. Students using other object-oriented languages are welcome to attend this course as the web services API is identical.

View the [Course Data Sheet](#)

## **Certification Preparation**

### **[NetSuite Certification: SuiteFoundation Exam Preparation](#)**

Are you ready to earn your SuiteFoundation certification? Guided by a NetSuite expert, you examine frequently missed subject areas from the SuiteFoundation exam, while reviewing NetSuite features and capabilities. You begin by studying key setup tasks; reviewing standard process flows; and exploring web store functionality while building an intranet in a demo account. You will also compare audit and search functions, as well as data manipulation options. By the end of this course, you should be able to evaluate your readiness to take the SuiteFoundation exam and identify where further study might be needed.

View the [Course Data Sheet](#)

### **[NetSuite Certification: ERP Consultant Study Session](#)**

Do you want your experience validated and recognized? Are you ready to become a certified NetSuite ERP Consultant? The NetSuite Certification: ERP Consultant Study Session focuses on ERP capabilities such as accounting and financial management, platform capabilities such as reporting, searching, and customization and process automation. For more information about required skill levels, recommended courses, and the certification exams, visit the [NetSuite Certification Program](#) page.

View the [Course Data Sheet](#)

### **[NetSuite Certification: Administrator Exam Preparation](#)**

Are you ready to become a certified NetSuite Administrator? Do you want your experience validated and recognized? The NetSuite Certification: Administrator Exam Preparation course helps you prepare and validate your knowledge before taking the NetSuite Administrator Certification Exam. You begin by studying key setup tasks; examining users, roles and permissions; and performing common application Customizations. The second part of the course focuses on platform capabilities such as reporting, searching, and process automation. For more information about required skill levels, recommended courses, and the certification exams, visit the [NetSuite Certification Program](#) page.

View the [Course Data Sheet](#)

### **[NetSuite Certification: SuiteCloud Developer I Exam Preparation \(SuiteScript 1.0\)](#)**

This course is designed to help you assess your readiness for gaining the NetSuite Certified SuiteCloud Developer I title. This course prepares you to take the SuiteCloud Developer I Exam, an exam where all SuiteScript questions are using SuiteScript 1.0 syntax.

Please visit the [NetSuite Certification Program](#) page for more details.

View the [Course Data Sheet](#)

### **[NetSuite Certification: SuiteCloud Developer II Exam Preparation \(SuiteScript 2.0\)](#)**

This course is designed to help you assess your readiness for gaining the NetSuite Certified SuiteCloud Developer II title. This course prepares you to take the SuiteCloud Developer II Exam, an exam where all SuiteScript questions are using SuiteScript 2.0 syntax. The course guides you through key subject areas and use cases as you review each test objective within the seven subject areas of the SuiteCloud Developer II Exam.

Please refer to the [NetSuite Certification Program](#) page for more details.

View the [Course Data Sheet](#)

## New Feature Training

### **[Commerce: Merchandise Hierarchy and Items - English](#)**

This New Feature Training provides an introduction to the Commerce Merchandise Hierarchy and Items feature planned to be available in Release 19.1. This session presents: Introducing the new Item assignment or removal from the Hierarchy Manager UI and Using Suite Analytics to create Merchandise Hierarchy Workbooks.

### **[Commerce: SuitePromotions – Customer Specific Promotions - English](#)**

This New Feature Training provides an introduction to the Commerce: SuitePromotions – Customer Specific Promotions feature planned to be available in Release 19.1. This session presents: Who this feature is meant for; Feature benefits; Prerequisites; Creating a SuitePromotion targeting specific list of customers; Applying Customer Specific SuitePromotions to transactions; Creating a SuitePromotion targeting specific static customer group; Applying a SuitePromotion targeting specific customer group; Creating a SuitePromotion targeting specific dynamic customer group and Performance optimizations.

### **[SuiteCloud: SuiteAnalytics Workbook, OSC Sales Workbooks - English](#)**

This New Feature Training provides an introduction to the SuiteCloud: SuiteAnalytics Workbook, OSC Sales Workbooks feature planned to be available in Release 19.1. This session presents: Consistent data exposure across all parts of the Workbook; New user interface designed to build complex workbooks even with limited knowledge of the record schema; Multi-level joins enable authoring workbooks using field data from multiple record types; Workbook-based portlets are supported on NetSuite dashboards; Achieving data visualization using pivots and charts and Providing sales analytics out of the box.

### **[SuiteCloud: SuiteFlow - English](#)**

This New Feature Training provides an introduction to the SuiteCloud: SuiteFlow feature planned to be available in Release 19.1. This session presents: New Sublist Actions; Suspension of workflow execution! Display Object ID and Translation support.