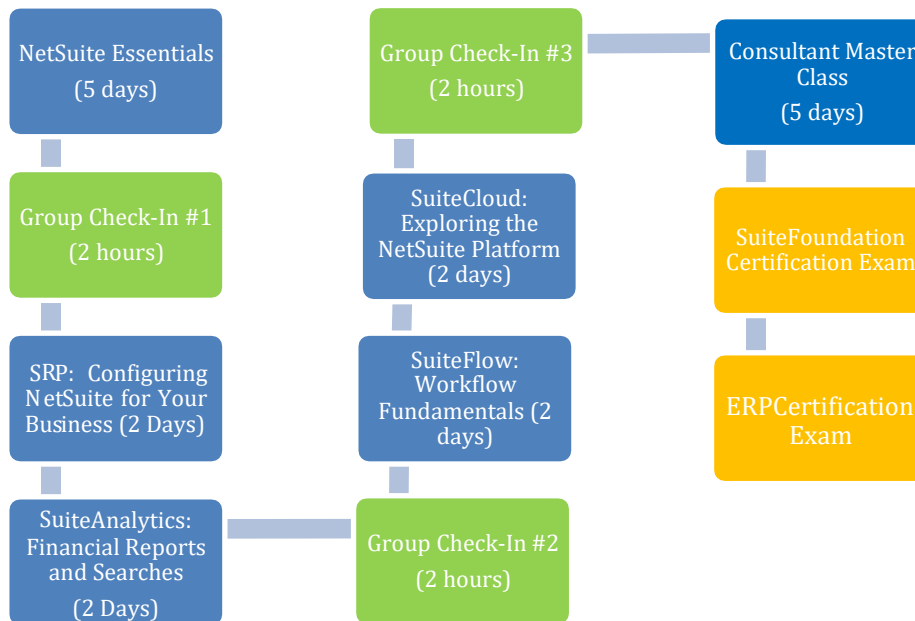


Partner Consultant Masterclass Case Study Guidelines

The Partner Consultant Masterclass Case Study includes access to:

- Access to the Partner Masterclass Training On Demand curriculum
- Check-in WebEx sessions in preparation for the Case Study week
- 1 Partner Consultant Masterclass Case Study week (Onsite)
- 2 Certification exam vouchers

Partner Consultant Masterclass Case Study – Learning Path:



Legend:

- ✓ Light Blue – Online Training On Demand (LMS)
- ✓ Light Green – Virtual (WebEx)
- ✓ Blue – Onsite
- ✓ Orange – Onsite or Virtual (Exam Registration Dependent)

Participant Instructions:

- Participation by the consultant at the group check-ins are **MANDATORY**.
- To successfully complete a required online Training On Demand course, the consultant needs to review all the assigned modules and pass the assessment. The on-demand online assessment consists of thirty questions and requires a passing grade of eighty percent or higher.
- The consultant must be registered for the Partner Consultant Masterclass Case Study week, six weeks prior to the class start date in order to complete the required prerequisites.
- The consultant is required to complete the required online Training On Demand course(s) and assessment(s) prior to attending the virtual check-in session(s) and onsite consultant masterclass.
- The consultant should register for the SuiteFoundation Certification Exam upon receiving the voucher code from the NetSuite Certification team, which will occur after the completion of the onsite master class. It is recommended that the consultant sit for and pass the exam within one month.
- The consultants who have passed the SuiteFoundation Certification Exam and have conducted 2-3 enterprise NetSuite implementations should register for the ERP Certification Exam.

Training On Demand Courses	<p>Complete the following mandatory assigned online courses delivered through the Learning Management System:</p> <ul style="list-style-type: none"> • NetSuite Essentials (5 days) • SRP: Configuring NetSuite for Your Business (2 days) • SuiteAnalytics: Financial Reports and Searches (2 days) • SuiteFlow: Workflow Fundamentals (2 days) • SuiteCloud: Exploring the NetSuite Platform (2 days)
Online Assessments	<p>To pass an assigned course, the consultant is required to achieve a passing grade of 80 percent or higher on the online assessment.</p>
Check-Ins	<p>It is mandatory for a consultant to attend the scheduled check-in sessions.</p> <p>PS Enablement Manager will facilitate a two-hour session per week to discuss scheduled topics and tackle Q&A from completed courses.</p> <p><u>Sample Check-In Schedule:</u></p> <ul style="list-style-type: none"> • Check in #1 - NetSuite Essentials Q&A + Solution Provider Program Overview + Introduction to ONE Methodology • Check in #2- SRP: Configuring NetSuite for Your Business & SuiteAnalytics: Financial Reports and Searches Q&A + Sandbox Overview • Check in #3 – SuiteFlow: Workflow Fundamentals + Suite Cloud: Exploring the NetSuite Platform Q&A + Bundling Best Practices Discussion
Onsite Training Qualification Criterion	<p>Consultants are required to complete the mandatory assigned online courses, pass the online assessment for each course and attend all scheduled check-ins to participate in the onsite training.</p> <p>Failure to complete any of the pre-requisites will result in the consultant being de-registered from the onsite Masterclass Case Study Week. They will automatically be registered for the next scheduled onsite training in their region.</p>
Validate	<p>After the completion of the onsite training, consultants are encouraged to take the SuiteFoundation exam as soon as possible to validate their NetSuite knowledge and start down the certification path to become NetSuite Certified ERP Consultant.</p> <p>The consultant will need to schedule the SuiteFoundation exam at their own convenience.</p> <p>See Certification Website (http://kryteriononline.com/delivery-options/online-proctoring/)</p>
Coaching	<p>Consultants who are assigned to implementations can engage their PS Enablement Manager for support and guidance through the prescribed checkpoint process.</p> <p>See Project Checkpoint Guidelines (link)</p>